

## Short-term Sr. Analyst (Strategy Consulting) - Social Impact / Development Sector

### Starting mid-November 2024 for 3 months

Alstonia Impact provides strategic and investment advisory services to philanthropists, multilaterals, impact funds and non-profits in the areas of public health, education, and economic development. Our clients include leading organizations such as Bill & Melinda Gates Foundation, World Bank, UNICEF, One Acre Fund, Omidyar Network and Wadhvani AI among others.

We are currently advising several funders, non-profits, and social enterprises. To this end, we are looking to hire a short-term Sr. analyst for 3 months (full-time, with the option to extend). The consultant will work on high impact engagements as part of international 3 to 4 member teams. Others on the team have previously worked at leading for- and non-profit organizations (McKinsey, Gates Foundation, Siemens), and have studied at leading universities (INSEAD, Imperial College, Delhi School of Economics, DTU).

### Key Tasks

1. Help with the structuring, development and formalization of our advice for our clients
2. Develop financial and impact models to be able to quantify and prioritize initiatives
3. Conduct secondary research to understand sectors, competitive landscapes and technologies to support our current or prospective client engagements
4. Conduct primary research through interviews or surveys
5. Support the development of benchmarks and lessons learnt
6. Help with our client development activities, to increase our pipeline of projects

### Profile / Skills Required

1. 2+ years in professional services such as Consulting and Investment Banking. Candidates with exposure to Impact Investing/Impact Consulting will also be considered.
2. Strong work ethic and consistent track record in meeting tight deadlines
3. Strong data, analytical, and problem-solving skills
4. Ability to summarize complex information in a clear and concise manner
5. Comfort in interviewing and engaging with senior stakeholders
6. Prior exposure to the social impact sector, esp. public health and climate would be an advantage

**Note:** This role requires full-time availability over the project period.

### Location

Remote (anywhere in India)

Impact powered by Strategy

### Compensation

Market leading

### Other information

- No travel, 100% remote
- Work from anywhere with flexible schedule. Our work is mostly asynchronous, but we require a few touch points with the team and with the clients.
- Given our clients are across the world, there could be a few calls in the evenings. We generally keep Friday evenings free

### Contact

Please reach out to us at [hire@alstoniaimpact.com](mailto:hire@alstoniaimpact.com) before November 7th with a) CV or LinkedIn Profile and b) Single paragraph outlining the reason for your interest. We will evaluate applications on a rolling basis and the position may close before the last date indicated.